



Comparison of Microsoft Axapta, 3.0 to Microsoft Great Plains, 7.5

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Axapta

Great Plains

General Ledger

Chart of Accounts

Supports Budget Groups	Y	R
Define Separately Major Structures for:		
Budget Groups	Y	R
Allocation Account Processing:		
Waterfall to Other Allocation Accounts	Y	N
Supports User Defined Formulas	Y	T
Allocation Formulas Based Upon:		
Budget Accounts	Y	T
Sub-Ledger Totals	Y	T
Sub-Ledger Field Values	Y	T
Values Imported From Third Party Application	Y	T
User Defined Constants	Y	T
Step Threshold Values	Y	T
Complex Multiple Factor User Defined Formula	Y	T

Transaction Processing

Supports Workflow Period Closing:		
Procedures List for Reference Only	Y	N
Supports Batch Layout Configurator for:		
Header Record	Y	C
Detail Lines	Y	C
Move Fields	Y	C
Add Fields	Y	C
Delete Fields	Y	C
Modify Field Size	Y	C
Attach Notes Record to Existing Field	Y	C
Define Default Segment Combinations	Y	T
Cursor Skips Over Default Segments	Y	N
Supports Unlimited Note Fields for:		
Each Line	Y	N
Distribute Costs to Jobs/Projects:		
In General Ledger	Y	N
Post to Phases and Cost Categories	Y	N

Control Reports

View/Print Transaction Register by:		
User ID	Y	R
Drill Down to Original Transaction:		
Identifies Operator ID	Y	C

Financial Statements

Financial Snapshots:		
Drill Down to Original Transaction	Y	R
Incorporate Information from Sub-Modules	Y	R
Displays Information Graphically	Y	R
Consolidate Multiple Companies	Y	R
Consolidate Different Charts of Accounts	Y	R
Consolidate Partially Owned Companies	Y	R



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Consolidate Range of Accounts	Y	R
Supports Account Masking	Y	R
Consolidate Entities With Different Fiscal Years	Y	R
Eliminate Inter-Company Transfers	Y	R
Group Profit Centers	Y	R
Cash Flow Analysis	Y	R
Calculates Cash Flow Analysis for:		
Current Period	Y	R
General Ledger Month End Schedules:		
Amortization	Y	T
Accounts Payable		
Vendor Master File		
Departmental/Divisional Accounts Payable Files	Y	N
Vendor Master File Supports:		
Single Order-From Contact	Y	N
Single Ship-From Contact	Y	N
Default FOB Terms	Y	A
Attach Vendor Contracts to:		
Item Cost Tables	Y	N
Supports Vendor Web Access to Master Files	Y	N
Vendor Can View:		
Item Sales History	Y	F
Production Forecasts	Y	F
Open Sales Orders	Y	F
Pricing Tables	Y	F
Payment History	Y	F
Vendor Can Change:		
Basic Contact Information	Y	F
Order From	Y	F
Remit To	Y	F
Payment Terms	Y	N
Pricing Tables	Y	N
Changes Automatically Routed for Approval	Y	F
Changes Marked as Provisional Until Approved	Y	N
Payment to Third Party	Y	M
Single Default Expense Account	Y	N
Default Percentage Distribution	Y	N
User Defined Blanket Payment Terms:		
Grace Period for Discounts Taken	Y	N
User Defined Individual Payment Terms:		
Grace Period for Discounts Taken	Y	N
Display Instructions Automatically During P.O. Entry	Y	M
Vendor Contact Manager:		
Unlimited Notes by Date and User	Y	F
Call Back Scheduling	Y	F
Workflow Forwarding with Attached Notes	Y	F
Stores all Applicable Documents	Y	F



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Review by User ID	Y	F
Review by Item ID	Y	F
Review by Purchase Order	Y	R
Review by Subject Matter	Y	R
Supports Vendor Document Management System:		
E-mail Documents	Y	T
Supports e-Signature on Contracts	Y	T
Purchasing Controls		
Supports Web Based eProcurement:		
Third Party Product	Y	T
Third Party Product Integrates with A/P	Y	T
Purchase Order Types Supported:		
Template	Y	T
Supports Purchase Budgeting by:		
User Defined Responsibility Group	Y	T
Landed Cost Tracking Functions:		
Display Most Recent Orders from Each Vendor	Y	T
Display Brokers and Contacts	Y	T
Automatically Prorate Landed Costs to:		
Jobs/Projects	Y	N
Copy Existing/Past Purchase Orders	Y	M
Lists Suggested Orders Sorted by Vendor	Y	R
Automatically Displays Item Status Information:		
Expected Arrival Dates by Location	Y	R
Order by Date Based Upon:		
Internal Administrative Lead Time	Y	N
Internal Production Lead Time	Y	N
Forecasted Requirements Based Upon:		
Budgeted Demand Forecasting	Y	N
Automatically Displays Vendor/Item Information:		
Item Pricing at Quantity Required/Suggested	Y	N
Purchase Discounts Supported:		
Item Order Quantity Discount	Y	N
Group Similar Items into Single Discount Category	Y	N
Maintains P.O. Delivery Options for Each Vendor	Y	A
Hold Invoice Pending Approval	Y	N
Display Vendor Catalogues	Y	T
Automatic Order Placement from Vendor Catalogues	Y	T
Purchase Order Forms Supported:		
Request for Quotation (RFQ)	Y	R
Shipper	Y	T
Data Input		
Automatic Inter-Company Processing:		
Creates Receivables Transaction Automatically	Y	N
Posts Expense in Related Entity Automatically	Y	N
Restricts Discounts by Line Item	Y	N
Distributes Freight to Line Item Based on:		



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	Axapta	Great Plains
User Selects Distribution Method	Y	N
Schedule Invoice Payment Over Time	Y	T
Payables Analysis		
Supports Offsetting Entries Between A/P and A/R	Y	N
Display of Cash Available	Y	R
Automatic Recalculation of Payment Schedule:		
Users Specified Total Payment	Y	N
Adjust Invoice Amount During Payment Processing	Y	N
Supports Invoice Adjustments After Check Printing	Y	N
Automatically Deducts Adjustment in Next Check	Y	N
Check Writing		
Sales Tax Payment	Y	N
Accounts Receivable		
Customer Master File		
Attach Customer Contracts to:		
Item Pricing Tables	Y	N
FOB Terms	Y	A
Assign Freight Carrier:		
Single Freight Carrier per Customer	Y	N
Ship Complete Only Notation	Y	N
Supports Credit Management System:		
Tracks D&B Rating	Y	A
Customer Relationship Management		
Integrates Customer Information from:		
Web Sites	Y	M
CRM Functionality:		
CTI (Computer Telephony) Integration	Y	T
Margin Analysis	Y	N
Marketing Encyclopedia	Y	N
Competitive Analysis	Y	N
Sales Proposal Generator	Y	T
Product Configuration	Y	N
Remote CRM Users Access Options:		
Web-Enabled Phone	Y	N
Web-Enabled Pager	Y	N
Invoicing		
Supports Partial/Extended Payment Schedule:		
Entire Invoice	Y	N
Specific Line Items	Y	N
User Defined Dates and Amounts	Y	N
Includes Interest Calculations	Y	N
Multi-Line Billing Code Descriptions	Y	N
Posts Sales Tax Liability to Accounts Payable	Y	N
Prints Multiple Copies Automatically	Y	N
Automatic Posting of Inter-Company Sales	Y	T
Supports Reason Codes for Debit/Credit Memos	Y	A
System Prevents Excessive Credit Memos	Y	N



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	Axapta	Great Plains
Cash Receipts		
Accept non-A/R Cash Receipts	Y	N
Credits Payments to O/S Finance Charges:		
Automatic Based on Invoice ID Input	Y	N
Supports Variable Payment Terms:		
Revolving	Y	N
Fixed	Y	N
Debt Collection		
Automatically Send Statements Electronically:		
Internet	Y	F
Payroll		
Human Resource Management		
Self-Service Functions:		
Wireless Devices	Y	N
Telephony	Y	N
Data Input and Cost Distribution		
Supports Automatic Calculation of Commissions:		
Gross Sales	Y	N
Gross Margin	Y	N
Inventory		
Inventory Master File		
Define Item ID by Item Characteristics	Y	M
Change Item ID and Transactions	Y	T
Supports Superseded Items	Y	N
Multi-Line Item Descriptions	Y	M
Supports Multi-Dimensional Items	Y	T
Supports Bar Code Tracking:		
Material Receipt	Y	T
Translates Supplier Bar Code	Y	T
Inventory Stock Count	Y	T
Order Picking	Y	T
Shipping Dimensions	Y	A
Picks Items Based on Shelf Life	Y	N
Converts Item to Dead Stock With Write Off	Y	M
Pricing Conventions:		
Blanket Discount	Y	N
Supports Warehouse Level:		
Item Pricing	Y	N
Pricing	Y	N
Customer Price Matrix Options:		
Customer Type All Items	Y	N
Customer Type by Item	Y	N
Reorder Conventions:		
Manual	Y	M
Vendor Lead Time Based On:		
Forecasted Lead Time	Y	N
Reorder Control Includes Internal Lead Times:		



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	Axapta	Great Plains
Purchasing Order Processing Time	Y	N
Inventory Control/Assembly Systems		
Multi-Warehouse Communications Protocols:		
Supports Intranet Query	Y	T
Supports Internet Queries	Y	T
Bill of Material Types Supported:		
Planning	Y	N
Cross Reference Bill of Materials to:		
Engineering Change Number	Y	N
Engineering Change Date	Y	N
Vendor Part Numbers	Y	A
Engineering Change Management Functions:		
System Maintains Full Revision History	Y	N
Mass Change all Product Structures	Y	M
Bill of Materials Includes:		
Standard Assembly Times	Y	N
Standard Labor Variances	Y	N
Supports Tool Management Functions:		
Lists Tool Requirements for Each Operation	Y	N
Determines Tool Requirements for Production Orders	Y	N
Tracks Tool Status/Availability	Y	N
Mass Replace Component	Y	M
Supports Off-Site Process Control Functions:		
Create Work Order for Off-Site Processing	Y	N
Track Item While Off-Site	Y	N
Place Back into Stock With Same ID	Y	N
Place Back into Stock With New ID	Y	N
Add Off-Site Cost to Item Cost	Y	N
Supports Warehouse Transfers:		
Creates Internal Shipping Documents	Y	T
Tracks Items While Being Transferred	Y	T
Adjusts Order Entry Availability During Transfer	Y	T
Highlights Transfers in Exception Reports	Y	N
Hazardous Materials Controls:		
Print/Display Internal Handling Instructions	Y	R
Print/Display Emergency Instructions	Y	R
Data Input and Cost Distribution		
Price Change Conventions:		
User Defined	Y	N
Entire Customer Table	Y	N
Time Based Discount Pricing	Y	T
Recommends Transfers Between Locations	Y	R
Supports Contract Shipments	Y	N
Prints Bar Code Labels	Y	T
Receiving Activities		
Supports Printing During Receipt:		
Bar Code Labels	Y	T



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	Axapta	Great Plains
Bar Code Lot Number	Y	T
Bar Code Serial Number	Y	T
Unit of Measure Conversions:		
Multiple Stocking Units of Measure	Y	N
Shipping/Withdrawal Activities		
Supports Floor Stock Tracking:		
Issue Only Against Orders	Y	N
Prints Items to be Shipped on Long Term Contracts	Y	N
Financial Reports		
On-Line Query Functions:		
Expected Arrival Date for PO Backorders	Y	N
Customer Contract Price List	Y	T
Job/Project Costing		
Job Initiation		
Supports Job/Project Types for:		
Legal	Y	N
Tracks Start/End Dates for:		
Sub-Phase/Activity	Y	A
Data Input and Cost Distribution		
Remote Device Capabilities:		
Project Management Review/Queries	Y	N
Commits Inventory Based on Job Estimates:		
Commit at Beginning of Job	Y	N
User Defined Equipment Costing:		
Maintains File of all Equipment Owned/Leased	Y	N
Job Control		
Job Tracking Functions Supported:		
Supports Unlimited Notes Field	Y	F
Task Start and Projected Completion Dates	Y	F
Cost Analysis and Reports		
Separates Warranty Work	Y	N
Job Invoicing and Accounts Receivable		
Pre Billing Edit Routines:		
Transfer Item from Non-Billable to Billable	Y	N
Transfer Time/Expense to Another Job	Y	N
Fixed Assets		
Equipment Files		
Default Distribution:		
Job Costing	Y	N
Supports Multiple Depreciation Methods:		
Unit of Production	Y	N
Cost Calculation and Distribution		
Automatic Transfer of Depreciation:		
To Job Cost	Y	N
Supports Fleet/Equipment Control:		
User Defined Cost Categories	Y	A
Order Entry		



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General Questions

Commission Splits and Overrides:

 Single Commission Only

Y

N

 Automatic Multiple Commission Levels

Y

T

Commission Based Upon:

 Item Specific Rate

Y

T

 Item Class/Type Rate

Y

T

 Customer Specific Rate

Y

T

Supports Warranty Handling System:

 Displays Original Shipment Details

Y

N

 Displays Seller's Warranty Information

Y

N

Prints Price Labels

Y

R

Prints Bar Code Labels

Y

T

Order Receipt

EDI Commerce Options:

 Order Acknowledgment

Y

T

 Advance Ship Notice

Y

T

 Invoicing

Y

T

Internet Commerce Options:

 Display Customer Specific Catalogue

Y

M

 Product Configurator

Y

T

 Calculates Earliest Possible Ship Date

Y

N

 Calculates Earliest Possible Delivery Date

Y

N

 Displays Expected Arrival Date if Stock Out

Y

F

 Advance Ship Notice

Y

R

Assigns New Account Numbers

Y

M

User Defined Item Lookup Conventions:

 Use Customer Item ID

Y

M

Supports User Defined Order Entry Workbench

Y

N

Workbench Includes Buttons to Launch:

 CRM Application

Y

C

 E-mail Application

Y

C

 Customer Aging Analysis

Y

C

 Assembly Configurator

Y

C

 Margin Analysis Application

Y

T

Supports On-the-Fly Item Configurator

Y

T

Supports Prompting Item Configurator

Y

T

Supports Assembly Modifier Function

Y

N

Uses Same-as-Except in Production Simulations

Y

T

Displays Customer Aging Automatically

Y

M

Verifies Production Schedule:

 Finite Scheduling

Y

T

Displays Best Price Calculations

Y

N

Price Discounts Based on:

 Order Dollar Total

Y

M

Supports Margin Analysis:

 Displays Percentage Margin

Y

R



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	Axapta	Great Plains
Displays Dollar Margin	Y	R
Input Dollar Discount	Y	R
Automatically Consolidate into One Warehouse	Y	N
Order Tracking		
Supports Orders Tracking Application	Y	N
Displays Order Information:		
Revised Promise Date	Y	M
Internet Order Status Query by:		
Customer Part Number	Y	N
Shipping		
Checks Credit Status Prior to Shipping	Y	N
Automatically Holds Shipment if Credit Limit Exceeded	Y	N
Define Pick and Pack Document Printing:		
Define When Documents Will Be Printed	Y	N
Enter Ship Complete Notation	Y	M
Enter Ship Complete With Exceptions	Y	M
Calculates Ship-by Date	Y	N
Invoicing		
Prints Customer Part Number	Y	M
Reports		
Quotation Loading Analysis:		
Quotation Visual Loading Analysis	Y	N
Sort Sales History Reports by Customer Part Number	Y	M
Budgeting		
Review Process		
Expresses Past Results as Percentage	Y	R
Construction of New Budget		
Expresses New Budget as Percentage	Y	R
General Questions		
Pre Sale Information		
Server Operating System:		
Linux	Y	N
Databases Supported:		
Oracle	Y	N
Programming Language:		
Java	Y	N
Supports Wireless Device Access:		
Two-Way Messaging Devices	Y	N
Mobile Phones	Y	N
Wireless Access Options:		
Order Placement	Y	N
Stock Status Query	Y	N
Order Status Query	Y	N
Sales Force Downloads	Y	N
Sales Force Order Uploads	Y	N
Supports Web-Enabled Employee Facing Applications:		
Procurement	Y	T



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Project Management	Y	T
Functions Supported/Required:		
Activity Based Costing	Y	T
Credit Management	Y	T
Job Costing: Construction	Y	T
POS/Counter Sales	Y	T
Document/Image Management	Y	T
Manufacturing Functions Required/Supported:		
Apparel Manufacturing	Y	N
Process Manufacturing	Y	T
EDI Functions Supported:		
Invoicing	Y	N
Invoice Payment	Y	N
Inter/Intranet Functions Supported:		
Advance Ship Notice	Y	N
Invoicing	Y	N
Purchase Order Placement	Y	F
Supports Customer Facing Portal:		
Request for Quotation	Y	N
Request for Special Pricing	Y	N
YTD Sales Analysis	Y	N
YTD Item Quantity Analysis	Y	N
Contract Analysis	Y	N
Price Table Queries	Y	N
Supports Multi-Currency Transactions:		
Inventory	Y	F
Vendor Web Site / Internet Options:		
Download Major Updates	Y	N
Purchase and Installation		
Supports Web Only System Access	Y	N
Purchase Options:		
Vendor Provided Financing	Y	N
Software Leasing	Y	N
General Operational Questions		
User Specific Menu Includes:		
Off-Line User Defined Tasks	Y	N
Supports Workflow Based Menu Structure	Y	N
Workflow Based Menu Includes:		
Define Dependent Tasks	Y	N
Includes Off-Line Tasks and Routines	Y	N
Procedures List for Reference Only	Y	N
Forces Task Completion in Sequence	Y	N
Supports Exception Management System:		
Manual Inclusion of User Tasks/Problems	Y	N
Incident Posted on User To-Do List	Y	N
To-Do List Includes User Defined Tasks	Y	N
Supports Contact Manager Functionality	Y	N



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	Axapta	Great Plains
Forward/Share Specific Problems/Incidents	Y	N
Maintain Incident History	Y	N
Workflow and Document Management		
Workflow Functions Supported:		
New Customer Credit Approval	Y	N
Supports Document Management	Y	T
Reports		
Supports XBRL Reporting Standards	Y	F
Supports Report Libraries	Y	F
Report Library Functions Include:		
Search by Report Parameters	Y	N
Search by Report Name	Y	N
Create Pre Selected/Sorted Reports	Y	T
Calculate/Display Business Metrics:		
Trend Line Display	Y	F
Business Metrics Delivery Options:		
Reports Only	Y	N
Industry Specific Modules		
Contractors: Plumbing	Y	T
Consumer Package Goods	Y	N
Government, Local	Y	T
Manufacturing: FDA Controlled (Foods)	Y	T
Manufacturing: Process	Y	T
Metals: Wholesale/Distribution	Y	N
Printing	Y	T
Transportation	Y	T
Multi-National Accounting		
Installation and Support		
Languages Supported:		
Chinese	Y	N
Italian	Y	N
Japanese	Y	N
Basic Information		
Supports Hyperinflationary Accounting	Y	T
Gain/Loss Reporting		
Revaluation Options Supported:		
Transactions Above Threshold Value	Y	N
Financial/Management Reporting		
Translate any Report into any Currency	Y	R
Report Sorting Options:		
By Currency by Account	Y	R
Calculate Exposure by Currency per Account	Y	N
Manufacturing		
Product Costing		
Cost Components Supported:		
Special Inspections	Y	N
Yield	Y	N



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	Axapta	Great Plains
Costing Mechanisms Supported:		
Departmental	Y	N
Master Production Scheduling (MPS)		
Available To Promise Functionality:		
Displays Available Capacity for Each Time Period	Y	N
Updates Available Capacity with New Orders	Y	N
Suggests New Schedule to Meet New Orders	Y	N
Automatically Generates New Schedule	Y	N
Forecast Consumption Planning Basis:		
Forecast Plus Customer Orders	Y	N
Supports "What if?" Simulation of Multiple MPS	Y	N
Supports Rough Cut Capacity Planning	Y	N
MPS Pegging	Y	N
Material Requirements Planning (MRP)		
Determine Schedules for:		
Outside Processes	Y	F
Alter Schedule Depending Upon:		
Engineering Changes	Y	N
Short Notice Customer Requirements	Y	T
Order Cancellations	Y	T
Defective or Late Inbound Shipments	Y	T
Production Delays	Y	T
Unexpected Stock Shortages	Y	T
Plant Shutdowns	Y	T
Straight Time Only Workweek	Y	T
Variable Length Work Week	Y	T
Requirements Generation Mode:		
Net Change (Batch)	Y	N
Pegging Options:		
Multi-Level Pegging	Y	N
Segregates Requirements by:		
Potential Bottlenecks	Y	T
Expedited or Short Lead-Time Orders	Y	N
Supports Co-Product Logic	Y	N
Capacity Requirements Planning (CRP)		
Determine Capacity Plan for:		
Sections Within Each Department/Work Group	Y	N
Outside Contractors	Y	N
Finite Resource Loading	Y	T
Simulation Methods Supported:		
Graphically Displays Machine Loadings	Y	T
Resource Loading Intervals Supported:		
Hours	Y	N
Minutes	Y	N
Capacity Plan Variables:		
Current Indirect Labor Time Standards	Y	N
Subcontract Specific Operations	Y	F



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Schedule Warranty and Returns	Y	N
Schedule Repair Operations	Y	N
Shop Floor Control		
Group Work Centers into Cells	Y	N
Scheduling Technique Supported:		
Bottleneck Scheduling	Y	T
Outside Processing Controls Supported:		
Supports Capacity Tracking at Outside Processing Facility	Y	N



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